

Pre-Sales Engineer **Hyperwallet, Vancouver**

The Pre-Sales Engineer is a role which requires a mixture of business, sales, and technical ability. A successful candidate is a results driven individual who operates with a sense of humour when under pressure, can understand and communicate technical concepts, and enjoys selling. This individual must be able to work with little supervision and take initiative to hunt down a resource when they need to find answers or solve problems. This role supports the sales team by conceptualizing business models and building customized product demonstrations that position relevant value propositions. Qualifications: • Bachelor's Degree in Business or IT or equivalent experience and training • 3+ years technology sales or product management experience • Ability to communicate and present to a variety of audiences • Comfortable with public speaking • Excellent organizational skills • Ability to multitask with minimal supervision. Submit your resume at app.jobvite.com/j?cj=odjN8fwb

Job Posted: November 24, 2018

Export Sales Manager **Dominion Gigar Inc., Coquitlam, \$20/hr**

Interviewing suppliers and negotiating prices, discounts, credit terms and transportation arrangements. Overseeing distribution of merchandise to retail accounts and maintaining adequate stock levels. Brand development for house blends for retail accounts in Canada, as well as German, Austrian and Swiss markets, including establishing and maintaining contacts with suppliers through trade shows and product design events. The ability to speak and write in German is an asset. Experience with selecting and grading of tobacco for purchase, would be an asset. You will be based out of our head office in Coquitlam, with travel required to the United States, Germany, Austria and Switzerland. Skills and Work Experience Required: You must have a minimum of 1 year of international premium cigar wholesale sales experience. A background in sales and marketing is a must. You must be passionate about premium cigars. You must also have experience dealing with tobacco manufacturers. Apply In person/Mail: #105 - 1750 Hartley Ave, Coquitlam, BC V3K 7A1

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